

[HRIC Program Stack – Several Great Programs Coming to the Region! v. Dec 15, 2022](#)

Hope you can join us for one or all of these events!

Follow us on Eventbrite at: <https://www.eventbrite.com/d/va--chesapeake/hampton-roads-innovation-collaborative/>

Toggle for both on-line and regular (face to face) to see them all (it's an Eventbrite thing).

Dan Bell
Hampton Roads Innovation Collaborative – Our Region's Tech Council

HRIC's Critical Mass Business Networking Event

Effective Jan 2023 Critical Mass will be a quarterly event alternating between the Peninsula and Southside. Watch for dates and locations.

Next event **Thursday, January 12th, 5:30-7:30p** at Keagan's Iris Pub and Kitchen, 244 Market St, Virginia Beach, VA 23462

Event Registration at: <https://hriccriticalmassjan2023.eventbrite.com>

Tech Tuesday Session 26: Business Credit and Financing for Your Company – J. Galt Finance Suite

Tuesday, January 17, 2023 - 12-1:00p EST

Led by Thomas Duckwall – Regional Managing Partner – J. Galt

Eventbrite Registration at:

<https://BusinessCreditandFinancing.eventbrite.com>



With an ever-changing economic and regulatory environment, a small business perpetually finds itself at risk. Whether they realize it or not, a business owner needs to build business credit now, not at the point when it's actually needed. Business owners typically seek business credit when they've experienced pain, not before. While the best time to build business credit was when the business first started, the next best time to begin is now.

Although the name suggests otherwise, J. Galt Finance Suite (Galt) does not deal in funding, financing, or providing credit. Rather, we guide the business owner through the process of building a robust business credit profile.

The very fact that a business has its own credit score and can build its own credit profile is a shock to most business owners. It's "too good to be true" when the business owner learns the score and profile is built without ever utilizing the owner's personal credit score or personal guarantee.

We've found that more than 98% of our clients have no business credit whatsoever, even those who have been operating for quite some time. In fact, business credit must be built proactively and intentionally.

Attend this session to learn more about the credit and financing you can qualify for now. Visit the J. Galt Finance Suite at: <https://jgalt.io/>.

Tech Tuesday Session 27: An Exporters' Journey

Tuesday, February 14th, 12-1:00p EST

Led by: Aaron Miller - Director International Business Development; VA Small Business Development Center and Chris Machut - Entrepreneur, and Founder of Netarus

Eventbrite Registration at: <https://anexportersjourney.eventbrite.com>

Join us for a conversation that will address critical considerations and resources for global success. Attendees will learn about numerous resources, information, and services available to small businesses entering global markets. You will hear from Chris Machut, entrepreneur, and founder of Netarus, about his export journey to success and how he worked with Virginia's wealth of trade partners.



Topics

- How to get started or expand your international sales
- How to leverage the network of US embassies overseas to your advantage
- How to offset costs and maximize opportunities regardless of business stage or scale
- How to utilize local, state, and federal resources to help grow your international sales



HR BIZWHEEL QUARTERLY

WHAT: A business connection and expo event for Hampton Roads Businesses.

WHEN: Thur Mar 2, 2023 5-7pm

WHERE: The Mariners' Museum and Park, 100 Museum Dr, Newport News, VA 23606

THEME: Networking fun and a brief overview of Newport News Shipbuilding

A new series intended to bring the business community together, networking and learning about what some of our businesses are doing in the region. Alternating between Peninsula and Southside.

To attend, register at:

<https://newportnewsshipbuildingatmariners.eventbrite.com>

Complementary food, and a variety of drinks including beer and wine will be served.

Participating Organization:

HRIC, StartWheel, 757 Collab, Entrepreneurs' Organization (EO) of Southeast Virginia, Hispanic Chamber of Commerce, Greater Norfolk Corporation, Norfolk Innovation Corridor, Portsmouth Partnership, ReInvent Hampton Roads, VA Innovation Partnership Corporation, Chesapeake Alliance, Black Brand, Peninsula Chamber of Commerce, Marathon Consulting, AUVSI Hampton Roads, GENEDGE Alliance, COX, TowneBank, Philippine American Chamber of Southeastern VA, Hampton Roads Alliance, Kaufman & Canoles, Hampton Roads Workforce Council, HII Newport News Shipbuilding, Microsoft, Mariners' Museum and Park, OnCall Telecom...

For sponsorship and further info, contact: Dan Bell at 757-373-6517 or danbell@hric.email



Tech Tuesday Session 28: Microsoft

Tuesday, TBD in March 2023 - 12-1:00p EST

Led by: Susan Vitale – Managing Director, Microsoft & Pete DiPaola Managing Director, Microsoft
Eventbrite Registration at: [TBD](#)

Did you know that HRIC has been running these monthly sessions for almost two years? These are on a variety of business and technology topics.

See content of our sessions in Virtual Pitch at: <https://technologyhamptonroads.com/programs/virtual-pitch/>

See all past programs at: <https://technologyhamptonroads.com/wp-content/uploads/techtuesdays-1.pdf>



Use the single, all- business ecosystem portal and programs for Hampton Roads!

Read what this is all about and watch the demo videos at: <http://www.startwheel.org/bizwheel/about-bizwheel/>

Register your company at: <http://www.startwheel.org/company-registration/>

Presenting Hampton Roads and your business to the global economy! <http://www.HRBIZWHEEL.COM>

The Hampton Roads Business Ecosystem Portal and Programs

Regional collaboration at its finest!

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Learn about our regional business ecosystem portal and programs intended to help business grow!

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